

Highest winning percentage in history of program. Reached academic rank of Associate Professor.

- World Cup USA. 1991-1993. Director of Special Projects. United States National Team Player Liaison. Promoter: United States Men's National Team vs Romania.

Integral part of the senior management team of the most successful World Cup in FIFA history. As one of the earliest executives onboarded, managed the development and implementation of corporation policies and systems for multi-million-dollar operation. Negotiated individual contracts with each state soccer federation on behalf of United States Soccer to leverage multi-million-dollar sponsorships. Staffed, budgeted, and managed (\$2.1M) nation-wide promotional tour. Managed the contracts and marketing exposure of United States National Team players.

- Grace College. 1993-1995. Director of Athletics; Head Men's Soccer Coach.

Conducted needs analysis and feasibility study for new athletics facility and identified and secured major gift lead donor (\$5M). Restructured Athletics Department from top to bottom.

- Cornerstone University. 1995-2003. Director of Athletics. Associate Professor, Sport Management.

Raised \$14M and oversaw construction of 125,000 sf Athletic Center. Fundraised \$2.8 to support athletic operations. Increased athletic aid budget from \$70,000 to \$1.5M. Brought first National Championship to the university.

- Eckerd College. 2003-2017. Director of Athletics. Barry University: Adjunct Professor, Sport Management.

Raised \$3.2M to support scholarships and operations. Grew athletic aid budget from \$25,000 to \$3.8M. Led complete overhaul of department systems and policies. Served on NCAA Management Council, NCAA Academic Requirements Committee, and chaired NCAA Division II Strategic Identity Sub-committee.

- Windstar Homes. 2017-2020. Executive Vice President.

Led massive change in company culture.

Effectively stood in the gap between the office and field personnel and built and maintained productive lines of communication, characterized by respect and trust.

Mitigated and rebuilt broken relationships with subcontractors and vendors.

Played lead role in re-shaping systems and operational policy in an intensive, high pressure, fast paced company.

Point person for conflict resolution and relationship building with high net worth clients.

Effectively encouraged and motivated clients to be focused and definitive, timely, decision makers.

Contributed to sales and ongoing business development.

- NCAA Division II Athletics Directors Association
- National Association of Collegiate Directors of Athletics
- Board member: Tampa Bay Sports Authority
- Board member: St. Petersburg Country Club